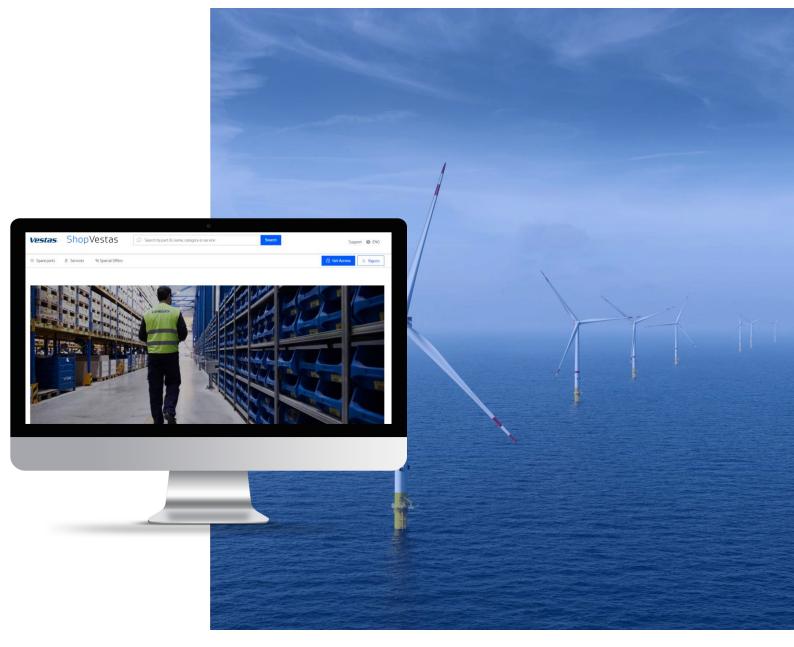
ShopVestas

Spare parts and consumables for the wind industry – just a click away.

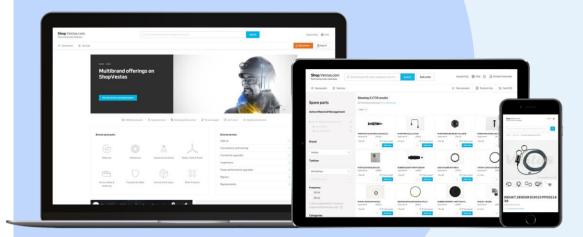




"

ShopVestas is Vestas' e-commerce platform providing access to the largest assortment of wind turbine spare parts and consumables across all major turbine brands.

ShopVestas is integrated with Vestas' best-in-class technical sales personnel, who will advise you on your purchasing journey.



How does **ShopVestas** work?



Vestas



What are the **benefits** of ShopVestas?



Access the largest assortment of wind turbine spare parts and consumables to service your fleet.



Multiple turbine brands

Browse our extensive offering of products for Vestas, GE, Siemens Gamesa, Suzlon, Senvion, and NEG Micron turbines.

Tailored to you and your company

Your contract-agreed prices, discounts, relevant company and site delivery information are automatically applied.



Real time product information

When browsing the catalog, you will see real time stock availability, technical product descriptions, product photos and more.



Simple buying experience

Either place an order or request a quote – all with the hands-on support and sales advice from your Vestas sales team.

ഘ	
$\leq \equiv$	
∛=	

Delivery and tracking information

Find the delivery status of all spare parts orders placed with Vestas – for all orders placed by yourself, by a colleague of yours, placed online or offline.

ShopVestas Functionalities

With convenient 24/7 access and a user-friendly interface, ShopVestas allows you to browse products, quickly place orders and request quotes and follow up on past orders and deliveries.

Prior to purchase



Product search & information Browse a variety of products and access photos, drawings, technical description and stock information.



Quick entry functionality

Add up to 100 line items to the cart in one go.



Direct orders and quote requests

Place an order or request a quote - all with hands-on support and technical advice from the Vestas sales team.

During purchase

Keep the personal connection

Add comments to your order and quote and communicate with your Vestas sales representative through the shop.

After purchase



Order and quote status

Access the order history and delivery status – also for the orders that have been placed offline.



Track and trace

Track your shipments' delivery status with track and trace, available for select shipments.

PLATFORM CAPABILITIES

Customized set up

Accommodates all your users, sites and price agreements in one platform.

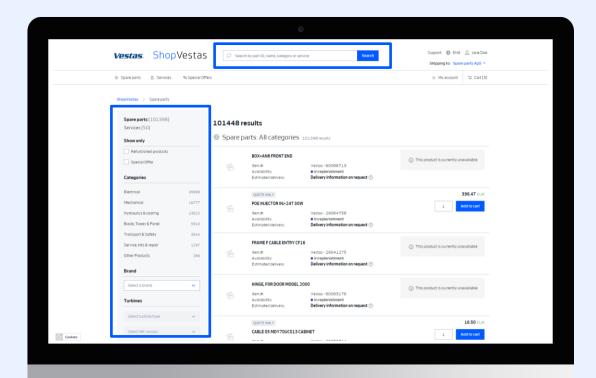


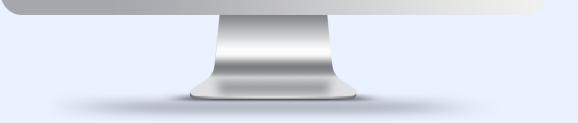
Multi-language

Available in various languages: English, German, Spanish, Chinese and Japanese.



Flexible Product Search and Filtering





Key Features

Know exactly what you are looking for?

If you know the product ID, name or category, you can easily search for products by using the search bar or catalogue.

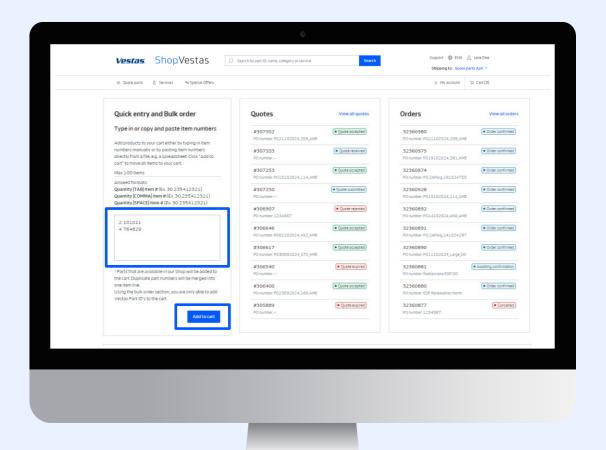
Don't exactly know what you need?

In case you don't have a product ID or name readily available, we offer a filtering option in which you can filter for the turbine brand and turbine type that you manage. You will then be shown all products that match your turbine(s).*

*available where we have products mapped to turbine types

Vestas.

Quick Entry and Bulk Order



Key Features

Ordering multiple products at once – without searching each product one by one?

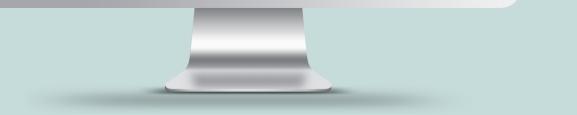
The quick entry feature allows you to add up to 100 line items to the cart in one go.

Simply copy-paste your item numbers and quantities from a data sheet and paste them into the specified field.



Direct Orders and Quotation Requests

@ Spare parts _ 욤_ Servi				ping to: Spare parts ApS Y My account W Cart (3)
1 product can only be	Cart (2)		🛓 Downlaad cart os CSV 👚 Rempor al poducts	
Create or	ER (1 Product) BRACKET LC C3 24 Hom III Visitian 200579+4 Arabitability IIII S Nettion Li S Nettion	77.82 Exth sector from -20% states		 Quote all Rems Move to quote
Some products need	UDDE (1 Present) Information to se confirmed by a sales representative Request quote and your sales representative will get back to you shortly.	proceed	Total Price 77.82 EUR Ex. Tax and shipping 1.19 kg	value softer (13
	(QUOTE ONLY) POE INUECTOR INJ-24T 3 OW Item III: Vestas - 28/06 4756 Availability: Vestas - 28/06 4756 Estimated onlymy: Delivery information on request	396.47 Each 245 45400 2015 discourt	396.47 EURI Delivery informatic This product needs be confirmed by a su- representative, and ordered by requests	information to sites can only be
			Total price on request Ex Tax and shipping 0.12 kg	next (boote [1]



Key Features

Ready to order or need more information?

After you have added a product to the cart, you can either place a direct order or request a quote.

- A direct order places the order right away
- In a quote request, you can inquire more information on e.g. pricing, lead time.

Both an order and a quote will be processed by your Vestas sales representative, ensuring you still benefit from the same sales advice that you would get if you had placed an order offline.

Vestas

Communication through the Shop

		pecial Offers			g to: Spare parts ApS > account 눱 Cart (3)	
	Shipping			1. Cart summary		
	Shipping information		+ Request new address	2. Shipping		
	Shipping address Spare parts Ap5 Denmarkvej 1 2200 Copernagen	Contact person Name Jane Doe		Subtotal (1 item) Weight Shipping	77.82 EUR 119 kg	
	Denmark	Email		Standard shipping Express shipping Requested delivery date		
		Preferred contact person for this address + Greate new contact		Oct 29, 2024 Continue to billing		
	Comments and attachments			3. Billing		
	Comments Add comments or questions related to the it	tems in your order.		4. Review		
		drop files here er attach a file Maximum size I DMB				
Cookies	.rt. Up	toad Files Or drop files				

Key Features

How to communicate through the shop?

ShopVestas allows you to keep the communication going with your Vestas representative.

When placing an order or requesting a quote, you can place a message in the Comments section. Your Vestas representative will be able to answer you, and the answer will show up in the respective order or quote.



Order and Quote Status

			0				
Vestas . St	⊙ Search	h by part ID, name, cate	gory or service		Search		⊕ ENG Jane Doe gto: Spare parts ApS ~
ⓒ Spare parts _ ê_ Ser	vices % Special Offers					≡ Mya	account 🖓 Cart(3)
Order ov	erview					Submit delivery claim	
Search	Status		Timeframe (Created Dat	e)	Ship to		
, D Search by PO, Ord	r ID, Product ID or Name Select status	~	Last three months	~	All	~	
Applied filters: Last	reemonths X Reset all filters						
③ Order: #3236	9977 PO: #P021102024;389;HC# Created: 0m-20-20	24				Order confirmed	
Product name		Product ID	Quantity	Status	Expected delivery date	Delivery details	
CABLE 301.5+1		#195805	1	Awaiting Shipment	0:0-29-2024	See Delivery Details	
		#159820	20	Awaiting Shipment	Jan-7-2025	See Delivery Details	
					View Order De	tain O Reorder	
Order: #3236	976 PO: #P019102024,955,NCE Created: 0ct-19-20	24				Order confirmed	
Product name		Product ID	Quantity	Status	Expected delivery date	Delivery details	
COTTER PINDE	194 8X45	#29127197	2	Awaiting Shipment	0:0-29-2024	See Delivery Details	
GEARBOX MOU	NT.V47/1-660KW-60HZ	#734045	1	Assalting Shipment	PENDING	See Delivery Details	
					View Order De	talls (> Reorder	
Order: #3230	0000 PO: #755775091500 Created: 0xt-18-2024					• Invoiced	
Product name		Product ID	Quantity	Status	Expected delivery date	Delivery details	

Key Features

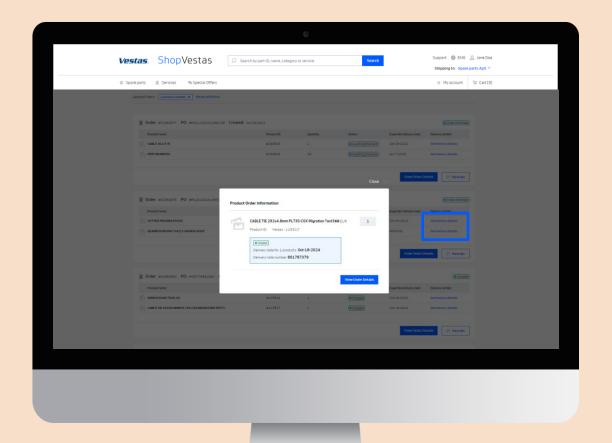
When is my order arriving and what is the status of my quote request?

The order overview allows you to follow up on estimated delivery times for your orders – both for orders that you yourself have placed or a colleague of yours; both online or offline.

For quotes, you can similarly keep track of your open requests and either accept or reject a quote.



Track and Trace



Key Features

Where is my shipment?

For select orders, we display track and trace links.

The link brings you directly to the carrier's website where you will be able to follow your shipment's location.





ShopVestas is supported by the global Vestas footprint



+137 GW under service across multiple platforms (Vestas, GE, Siemens, Gamesa, Suzlon, etc.)



turbines under 24/7 monitoring



+350 k parts being supplied annually to our customers

+1 k warehouses, depots to secure close proximity to your turbines



+1k global and local suppliers to minimize your parts & repair costs



+10 k service technicians across all continents



+105 k different parts online to support your operations & maintenance strategy



+7 internal repair workshops and repair partners located strategically across the world



If you require additional assistance with onboarding, please do not hesitate to contact your Vestas representative.

For more information on Vestas' parts & repair offering, please visit our <u>website</u>.

Access ShopVestas <u>here</u>.

We are looking forward to seeing you soon,

Gour Vestas Team

