

News release from Vestas Central Europe

Hamburg, 31 December 2013

Vestas receives 36 MW order from leading German developer juwi Wind

Vestas has secured an order from the leading German wind power plant developer juwi Wind totalling 36 MW. The order consists of 12 V112-3.0MW turbines and will be deployed at three different projects in Germany.

The contract comprises supply, installation and commissioning of the turbines, along with a VestasOnline® Business SCADA solution, as well as a 15-year full-scope service agreement (AOM 4000).

Vestas and juwi signed a framework agreement for 52 turbines in 2012 and today's order thus continues the positive cooperation between the two partners.

"We are proud to continue our cooperation with juwi, one of the leading developers in the German market. The order shows juwi's trust in our products and organisation. As a business partner we strive to bring leading technology as well as flawless project execution to maximise business case certainty for juwi as well as for their customers," states Hans Vestergaard, Senior Vice President, Sales, Vestas Central Europe.

The 12 turbines will be deployed at three different projects in Germany in Göllheim, Niederhausen an der Appel and Alsenz during the summer of 2014.

"We are pleased to take yet another step in the positive development of wind energy in Germany with today's agreement. The high quality wind turbines from Vestas offer our customers a both reliable and climate friendly electricity production, and we hope to see utilities, municipalities and energy co-operatives work with us in the future to contribute to the energy turnaround," says juwi Wind founder and executive Matthias Willenbacher.

About the juwi group

Matthias Willenbacher and Fred Jung founded the juwi group in 1996. Today, the company employs around 1,700 people worldwide and had a turnover of around one billion euros in 2012. Company activities include solar, wind and bioenergy as well as solutions for the direct and self-supply with eco-friendly heat and power.

Juwi is one of the world's leading specialists for renewable energy with a growing international presence offering project development as well as products for the energy turnaround.

Juwi has installed around 730 wind turbines with a total capacity of around 1,500 MW and has constructed 1,500 solar power plants with a total capacity of around 1,350 MW. Combined, these energy systems produce around five billion kWh of clean energy per year, equalling the annual demand of around 1.4 million German households.

Vestas Central Europe

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Commercial register: Flensburg B-463, VAT Identification No.: DE 134 657 783 · Tax No.: 1529211237
Managing Director: Udo Hadamik, Company reg. name: Vestas Deutschland GmbH

The juwi group has offices in France, Italy, Spain, the Czech Republic, Greece, Poland, Bulgaria, Great Britain, Dubai, India, Singapore, Thailand, South Africa, Chile, USA and Costa Rica. In Germany, juwi has subsidiaries and regional offices in twelve German states

About Vestas

Every single day, Vestas wind turbines deliver clean energy that supports the global fight against climate change. Wind power from Vestas' over 50,000 wind turbines currently reduces carbon emissions by over 60 million tons of CO₂ every year, while at the same time building energy security and independence.

Today, Vestas has delivered wind energy in 73 countries, providing jobs for around 16,000 passionate people at our service and project sites, research facilities, factories and offices all over the world. With 62 per cent more megawatts installed than our closest competitor and more than 58 GW of cumulative installed capacity worldwide, Vestas is the world leader in wind energy.

The headquarters of Vestas Central Europe is located in Hamburg, Germany. The business unit is responsible for the sales and marketing of wind power systems as well as for the installation and operation of wind power plants in Germany, Benelux, Austria, Russia, Eastern Europe and Southern and Eastern Africa.

Vestas entered the German market in 1986. Since then, the company has delivered more than 6,300 turbines representing a total capacity of about 8,500 MW to this key market. Today, Vestas has a market share of 24.2 per cent. Vestas' full wind energy value chain is represented in Germany; R&D, production, sales locations and a unique service infrastructure as well as business unit headquarters. Vestas employs around 2,100 people in Germany.

We invite you to learn more about Vestas by visiting our website at www.vestas.com and following us on our social media channels:

- www.twitter.com/vestas
- www.linkedin.com/company/vestas
- www.facebook.com/vestas

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